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# WESTBRASS

## Fine Decorative Plumbing Since 1935

### To: Our Valued Westbrass Customers

As you may already know, the Office of the United States Trade Representative (USTR) has increased tariffs on \$200 billion of products sourced from China. The first increase to take place was on October 1, 2018, and the second is scheduled by January 1, 2019.

Here is the link to see the specifics on these increases.

<https://ustr.gov/about-us/policy-offices/press-office/press-releases/2018/september/ustr-finalizes-tariffs-200>

Westbrass was founded in 1935 with the mission of serving the needs of all plumbing wholesalers on the West Coast. Since then, we've been proud to expand our business not only nationally but also, internationally, and have taken pride in manufacturing and distributing a wide range of plumbing products made of the highest quality materials to our customers.

It is our duty to ensure that the challenges associated with the tariff increase will not compromise our mission. We will continue providing our customers top quality products, and the best of service.

Reacting to these changes, Westbrass will be implementing a 10% increase on all products across the board, effective November 1, 2018. This increase will enable us to continue providing Westbrass products without compromising their value.

If you have any questions, please do not hesitate to contact us.

As always, we thank you for your business and look forward to your continued support.

Sincerely,

**Max Homami**

**President**



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