



June 18, 2018

Dear Uponor Distributor Partner:

Earlier this month, we communicated that Uponor was planning to implement a freight surcharge as a result of the extraordinary transportation cost increases affecting all U.S. industries.

After discussions with many of you, we have learned you would prefer us to offset these freight costs through a price increase rather than a freight surcharge.

Therefore, we are changing the overall weighted price increase we communicated in May to 7.0%, beginning July 2, 2018.

We are in the process of updating the alphanumeric spreadsheet with the revised pricing and will send to you next week. This pricing spreadsheet will replace the one you received on June 6, 2018.

Thank you for your patience and understanding. We appreciate the significant challenges you face in your business, and we continue to make every effort to manage costs effectively to minimize pricing changes.

If you have any questions, please contact your local Uponor manufacturer representative.

Sincerely,

A handwritten signature in black ink, appearing to read "Brent Noonan".

Brent Noonan  
Vice President, Uponor Sales