



# SMITH-COOPER<sup>®</sup>

## INTERNATIONAL



July 19, 2018

To: All Smith Cooper International Distributors, Wholesalers, Manufacturer's Representatives, and Sales Personnel

Due to continued increases in raw materials, labor, and environmental regulations, along with changing government regulations including the impact of the Section 301 tariffs, Smith-Cooper International will be implementing the following price increases effective August 20, 2018. All orders placed on or before August 19, 2018 will be honored at current pricing.

Although the amounts may vary by item, the average price increase by product line will be as follows:

Product Category	Increase
Ductile Iron, Carbon & Stainless Steel Check Valves	25%
Cast Steel Flanged Check Valves - Series 25114 150# Flanged Check Valves - Series 25314 300# Flanged Check Valves - Series 25614 600# Flanged Check Valves	37.5%
Ductile Iron Swing Check Valves - Series 22FC Swing Check Valves - Series 22FCW Swing Check Valves w/Lever & Weight - Series 67CV-A Grooved Swing Check Valves - Series 67CVR-A UL/FM Grooved Riser Check Valves - Series 67CVO Grooved Swing Check Valves w/Bonnet	10%
Cast Steel Flanged Gate & Globe Valves	10%
SPNII & 4X4 Pneumatic Actuators	17.5%
PVC Ball Valves, Couplings & Unions	5%
Lead Free & Leaded Brass Ball Valves	6%
Butterfly Valves	8%
Basket Strainers	5%
Carbon & Stainless Steel Ball Valves	5%
Stainless Steel Y Strainer	12%
Sharpe Valves & Parts - Series 50/FS50, 54/FS54, 50M, 50B, N66, 5303, 40, 11, 12 & 13 - Repair & Mounting Kits	4%
Storz Type Fire Department Connections	8.5% - 39.7%

Please continue to monitor our website [www.smithcooper.com](http://www.smithcooper.com) for the most up-to-date information, announcements and list prices.

Due to the current volatility of the materials market and changing government regulations, Smith-Cooper International reserves the right to limit order quantities based on historical purchase patterns, and will not be accepting backorders. Orders with release dates after or submitted after August 20, 2018 will be billed at the new pricing.

If you have questions regarding this price increase please contact your local Smith-Cooper International manufacturer's representative or salesperson directly.

We would like to thank you for your understanding and continued support of Smith-Cooper International.

Best regards,

Chris Peeler  
Senior Vice President, Sales & Marketing  
Smith-Cooper International