



SMITH-COOPER[®]

I N T E R N A T I O N A L



March 23, 2018

TO OUR VALUED CUSTOMERS:

As a result of the recently announced Section 232 of the Trade Expansion Act, Smith-Cooper International is forced to implement a 25% increase on the following products.

- Black and Galvanized Steel Pre-Cut Nipples over 12" in length.
- Black Sch 80 Seamless Steel Pre-Cut Nipples over 12" in length
- Sch 40 & 80 Bull Plugs

This tariff is unprecedented, and has left us with no other options. Orders placed on or before March 31, 2018 will be honored at your price. Effective April 1, 2018 your current multiplier will increase by 25% (x1.25). List prices will remain unchanged.

Additionally, 304L & 316L Stainless Pressure Fittings & Outlets have also been effected by these recent events, and landed costs have increased due to unprecedented increases in labor and manufacturing. As a result, effective immediately we are forced to implement a 25% increase. This will be implemented by increasing our daily quoted price. All inquiries quoted within the past 30-days will be honored through March 31, 2018.

We would like to thank you for your understanding and continued support of Smith-Cooper International.

Best regards,

A handwritten signature in black ink, appearing to read 'Bob Cooper'.

Bob Cooper

President

Smith-Cooper International

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