

To: ALL JUST CUSTOMERS

RE: PRICE ADJUSTMENT

Just Manufacturing Company has worked hard to hold the current pricing levels. However, due to the continuing rise in the costs of our domestically sourced raw materials and the continuing increases in freight costs, we find it necessary to adjust pricing at this time.

Therefore, effective December 3rd, 2018 the following approximate pricing adjustments will take effect:

5% increase on most sink products and fittings.

All orders received after December 3rd, 2018 that are not price protected by a specific quotation will be priced at the new prices. Please contact your sales representative regarding the price protection terms for any specific projects that are extended beyond December 3rd, 2018.

Thank you for your understanding and for your ongoing support of Just Manufacturing Company.

Sincerely,

Paul Just President Just Manufacturing Company



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