

SMITH-COOPER°



March 5, 2018

TO OUR VALUED CUSTOMERS:

Due to recent unprecedented increases in raw materials, labor, environmental regulations, along with changes in the currency exchange rates, the following changes are necessary:

FPPI Branded Products: Prices will increase by approximately 6% **Sealants and Lubricants:** Prices will increase by approximately 10%

Effective date: April 1, 2018.

Orders placed on or before March 31, 2018 will be honored at your current prices. Please contact your local representative or account manager to receive your updated prices.

Please continue to monitor our website <u>www.smithcooper.com</u> for the most up-to-date information and announcements and list prices as they become available.

We would like to thank you for your understanding and continued support of Smith-Cooper International.

Best regards,

Bill Vollmar National Sales Manager - Fire Protection Products Smith-Cooper International / FPPI Products