



**World Headquarters**

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July 20, 2018

To: All Fernco Distributors

Effective August 20, 2018, Fernco will implement an upward price adjustment on all Fernco parts. The percentage of this adjustment will vary by product category as we attempt to minimize the increase on our core product lines of flexible couplings, Proflex couplings, and shielded Strongback couplings.

It has been over 3 years since Fernco has adjusted list prices upward. The cost of raw material, freight, and general operating cost has continued to increase during this period.

Updated list prices are available now, or you may visit our website [fernco.com/pricelist](http://fernco.com/pricelist) and download the new August 20, 2018 price list.

In addition, Fernco will be discontinuing most SR series couplings. Please refer to the approved RC series or 5000 series Strongback part numbers and pricing when ordering shielded couplings 4" and larger in the future.

Our distributor relationships are extremely important to our success. We are committed to providing you the best quality, service and value which will allow us to grow together.

If you have any questions, or need any special assistance please contact your local Fernco representative, our Fernco Regional Sales Managers, or our customer service department.

Sincerely,

Fernco Inc.