



September 21, 2018

PRICE INCREASE NOTIFICATION

Dear Valued Customer,

Due to The US Department of Commerce's decision to impose a tariff on Chinese products under Section 301 of the Trade Act of 1974 CSB will be adjusting their prices effective November 1, 2018.

This tariff will impact all of our product groups and as a result we will be increasing prices by the effective rate of the tariff at this time of 10%. Moving forward if additional tariffs are imposed we will adjust prices at that time by the effective rate of the tariff.

Due to the extreme nature of this tariff we are providing you with a 30 day notice and will accept orders at the current pricing. Orders during this time cannot exceed 1/12 of your annual purchases with CSB.

CSB is working diligently to find other reliable sources of material that meet our quality standards located in other countries. As we bring these sources on we will keep you informed.

Thank you for your continued support during these trying times. If you have any questions please contact us at 860-263-3635.

Sincerely,

Brad Barlow