

CHARLOTTE
PIPE AND FOUNDRY COMPANY

March 2, 2018

TO: Our Valued Plastic Pipe Customers in **Arizona, California, Hawaii, Nevada, Utah and Southern Idaho** (excludes neck counties - Benewah, Bonner, Boundary, Clearwater, Kootenai, Latah, Lewis, Nez Perce and Shoshone)

SUBJECT: ABS Plastic Pipe Price Increase

Due to increases in ABS compound costs, effective Friday, March 9, 2018, we will increase our ABS Plastic Pipe prices by an average of 12%. The new prices will be as follows:

<u>Size</u>	<u>Net per 100'</u>
1 1/2"	
2"	
3"	
4"	
6"	

We will accept pre-increase orders at current prices of no more than one-twelfth of your annual purchases from Charlotte Pipe. Pre-increase priced orders must be received in our office by the close of business on Thursday March 8, 2018. All such orders must be for immediate release and shipment.

If you have any questions, please contact your Charlotte Pipe Regional Sales Manager or local Charlotte Pipe Sales Representative. Thank you for your business.

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