



BOW INDUSTRIAL CORPORATION – USA (A division of Bow Plumbing Group Inc.)  
5700 Cote-de-Liesse, Montréal, QC H4T 1B1 Tel: 1-800-852-8527 Fax: 1-800-526-5668

## MEMORANDUM

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DATE: November 1st, 2018

TO: All BOW Customers in CA, NV, and AZ

FROM: Larry Phillippe

**SUBJECT: CPVC FLOWGUARD PIPE INCREASE**

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Due to increases in raw materials, freight and other manufacturing costs, we find it is necessary to implement the pricing below for FlowGuard Gold CPVC pipe effective Friday, November 16, 2018.

BOW will accept pre-increase orders up to a maximum of 1/24 of your annual FlowGuard Gold Pipe purchases by close of business on Friday, November 23, 2018. All such orders are for immediate shipment.

If you require any other information please contact your local BOW representative.

Thank you for your business and continued support.

A handwritten signature in black ink, appearing to read "Larry Phillippe".

Larry Phillippe  
VP of U.S. and Latin America Sales