



## MEMORANDUM

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DATE: June 12, 2019

TO: BOW VALUED CUSTOMERS

**SUBJECT: FLOWGUARD GOLD FITTINGS PRICE INCREASE**

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BOW Valued Customers,

Due to increase in the cost of materials, freight, and operational expenses, BOW will increase prices for FlowGuard Gold fittings on **Monday, July 8, 2019**.

The new price list, **FGG-0719** will reflect a **10%** increase (divide current by .90) on the fittings. The current market multiplier will remain in effect.

Orders before the increase must be placed by end of business on **Friday, July 1<sup>st</sup>, 2019**. Orders are limited to 1/12<sup>th</sup> of your annual FlowGuard Gold fitting purchases and must be for immediate shipment.

The new price list **FGG-0719** in Excel and PDF formats will be available on our website at [www.bow-group.com](http://www.bow-group.com) as soon as possible.

If you require any other information please contact your local BOW representative.

Thank you for your business and continued support.

A handwritten signature in black ink, appearing to read "Larry Phillippe".

Larry Phillippe  
VP of U.S. and Latin America Sales