

June 6, 2019

To: Our Valued Apollo® Customers

Subject: Price Increase – ApolloPress & PowerPress Fittings Effective July 8, 2019

As a result of continuing increases to our operational costs, Apollo Valves will be implementing a <u>price</u> <u>increase for select copper, brass, and carbon steel press fittings, effective July 8, 2019</u>; an average % increase has been calculated and provided below for reference:

## **ApolloPress Fittings:**

- Small Diameter  $(\frac{1}{2}"-2") = 1.5\%$
- Large Diameter  $(2\frac{1}{2}" 4") = 1.5\%$

## **PowerPress Fittings:**

- Standard (EPDM) = 3.0%
- Gas (HNBR) = 4.0%

**Please note:** Apollo press valves will not be receiving a price increase at this time.

To ensure that you have the most current and accurate pricing information, our newest Apollo<sup>®</sup> Price Lists will be posted to <u>apollovalves.com</u> on or before June 15, 2019. The new price sheets will be available in both .xlsx and .pdf format.

All orders received prior to the increase must be scheduled for immediate release and not exceed one-month's typical historical usage. Orders placed with delivery requested for future dates beyond July 8, 2019 will be subject to pricing at time of shipment.

Apollo® has added paperless invoicing as an available feature for our customers. By requesting this option from your regional manager, factory representative or customer service contact, we will send an electronic invoice to a predetermined email address in lieu of a mailed document.

We very much appreciate your support and continued business.

Sincerely,

Don Russell Apollo<sup>®</sup> Valves

V.P. Commercial & Industrial Sales

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