



May 31, 2019

**Subject:** Zurn Industries Linear Drainage Systems Price Adjustment – **US Market Only**

**Effective Date:** July 1, 2019

Zurn Industries, LLC, is announcing a price increase due to recently announced U.S. section 301 List 3 tariffs being increased from 10% to 25%.

Effective **July 1, 2019**, Linear Drainage Systems will publish a new July 1, 2019, list price book with an average price increase of 5% across select product categories.

**Job protection and registration** – All Zurn job awards must be formally submitted to the local Zurn rep for registration. All registered orders must be released by June 30, 2019, and must include wholesaler name, job name, contractor name, and product quantity by SKU. Finalized lists will be tracked by Zurn management.

**New project bid and order placement** – New projects that bid after June 30, 2019, must reflect new pricing. All unregistered orders received after June 30, 2019, will reflect the new, increased pricing.

Please contact your Zurn Sales Representative or Area Sales Manager with any questions.

Additional price increases may occur in the event the US further elevates China tariffs on increased goods contained in List 4; Zurn will continue to monitor the US and China tariff situation and adjust our pricing policies accordingly.

Zurn greatly values its customers and continues to reinvest in innovative and smart products that protect human health and the environment.

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Hastings", is positioned below the word "Sincerely,".

Chris Hastings  
Director, Site Works



June 4, 2019

**Subject:** Zurn Industries Pex Price Adjustment – US Market Only

**Effective Date:** August 1, 2019

Zurn Industries, LLC, is announcing a price increase due to recently announced U.S. section 301 List 3 tariffs being increased from 10% to 25%.

Effective **August 1, 2019**, Zurn Pex will issue new price sheets with an average price increase of 4% across select product categories.

Please contact your Zurn Sales Representative or Area Sales Manager with any questions.

Additional price increases may occur in the event the US further elevates China tariffs on increased goods contained in List 4; Zurn will continue to monitor the US and China tariff situation and adjust our pricing policies accordingly.

Zurn greatly values its customers and continues to reinvest in innovative and smart products that protect human health and the environment.

Sincerely,

A handwritten signature in black ink, reading "Patrick B. Sauer". The signature is written in a cursive style with a large initial "P".

Patrick B. Sauer  
Director of Residential Plumbing and Product Management, Pex

