



WHEELER-REX

3744 Jefferson Rd. Ashtabula, OH 44004

WHEELER-REX.COM | 440-998-2788

June 1, 2019

Dear Valued Customer,

A very big THANK YOU to all of our distributor partners! Your continued support helped make 2018 our best year ever! Entering 2019, we're continuing to make many changes to strengthen the WHEELER-REX brand. The next phase of repackaging our tools has begun, as with an increased online presence through use of advertisements and user targeted campaigns. We've also added a more interactive and effective social media management plan. Lastly, an increased work force, to get you your orders shipped as fast as possible!

Due to increased trade and tariff costs in raw material, along with many vendor price hikes, we've found it necessary to make adjustments to our pricing. Effective June 1, 2019, we will implement a new price list. On average, there will be a 5% increase on most tools and parts. Enclosed you will find our new 2019 price list. We will also be releasing a new catalog for 2019 in late summer.

Included in the price list and catalog for 2019 are a few new additions and improvements:

- Hinged Cutters
- Sidekick III 8992 now includes 1/4"-3/8" dies
- Anti-Tip Brackets for the Collapsible Cart

If you would like to receive additional copies or would prefer us to email the price list in excel format, please contact us via email at (wheeler@wheelerrex.com), phone (800-321-7950) or fax (440-992-2925).

We will also begin emailing all invoices on June 1, 2019. To expedite this process, please send your accounts payable email address to wheeler@wheelerrex.com so we can update your file. If you have any questions regarding this, please contact Pam or Vicki at our office.

Thank you,

WHEELER-REX

A handwritten signature in black ink, appearing to read "Eric L Pratt".

Eric L Pratt
Sales Manager