



Main Office:  
17455 N Black Canyon Hwy #3  
Phoenix, AZ 85023

March 1, 2019

To our Valued Customer,

Thank you for your business and continued support of our National Fire Products brand. We are dedicated to delivering you the highest quality products and services. National Fire Products continually works towards controlling our costs, but costs including raw materials, insurance and labor costs have been rising and we are unable to absorb these increases moving forward.

Due to rising material costs, a select number of National Fire Products SKU's will experience a price increase effective April 1<sup>st</sup>, 2019. List pricing will increase on average 10%.

List Price Changes are identified in the chart below – Effective April 1st, 2019

PRODUCT/CATEGORY	AVERAGE LIST PRICE CHANGE %
Pilot Clamp, Resi-Risers, & Resi-Pac Risers	8%
Valves, Flow Switch & Accessories	30%

All open orders must be placed prior to April 1st, 2019 or will be subject to the increase. If you have an outstanding job quote for included products, contact your local National Fire Products Associate for any potential pricing impact.

If you have questions regarding this notification, please contact your National Fire Products representative

We appreciate your partnership and continued support as we continue to provide the quality and value that you have come to expect from National Fire Products.

Sincerely,

Rodney Grainger  
Vice President of Category Management